

Executive, Business Development

Near Jurong East MRT Station

Responsibilities:

- Develop and manage new business for the company and be responsible for helping increase retail revenue and increasing market share.
- Involve in the execution of business development plans, strategies and organized events.
- Develop, seek and execute new business developments programme planned by company
- Source and assess potential partners, solutions providers, vendors, stakeholders
- Source and assess information on the potential demand of product/service offering, competitive landscape, pricing/costing information for project evaluation.
- Perform cold calls, sales pitches and negotiate on business development offers to potential customers.

Requirements:

- Degree in Business or Engineering or Equivalent
- Tertiary education meeting the Skills and Knowledge requirements.
- A team player with good interpersonal and communication skills, achievement oriented and results driven.
- Possess good presentation and negotiation skills, and be willing to learn and prepared to grow with the organization.
- Minimum 1 to 3 years of relevant experience is preferred.
- Candidates from the energy industry such as generation companies and solar industry in solar system design and project management will be added advantage

Others:

- 5-day work week.





Interested applicants, please forward your detailed resume with enclosed photograph including your last drawn salary, expected salary and availability to HR.SG@pacificlight.com.sg

Please indicate the position that you are applying on the subject.

(All applications will be treated in strictest confidence. We regret that only shortlisted candidates will be notified)



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