

Senior Executive, Corporate Sales/Key Account

Near Jurong East MRT Station

Responsibilities:

- Develop and manage new customer accounts and be responsible for achieving retail revenue target and increasing market share.
- Perform cold calls, sales pitches and negotiate on sales contract.
- Foster and build good customer relationship for revenue growth and customer retention.
- Involve in sales acquisition and customer service support activities (i.e. provide pre-sales and post-sales support services).
- Involve in the execution of marketing plans, strategies and organized events.

Requirements:

- Degree in Business or equivalent.
- Minimum 3 to 5 years of relevant experience is preferred.
- A team player with good interpersonal and communication skills, achievement oriented and results driven.
- Possess good presentation and negotiation skills, and be willing to learn and prepared to grow with the organization.

Other:

- 5-day work week.

Interested applicants, please forward your detailed resume with enclosed photograph including your last drawn salary, expected salary and availability to

HR.SG@pacificlight.com.sg

Please indicate the position that you are applying on the subject.

(All applications will be treated in strictest confidence. We regret that only shortlisted candidates will be notified)

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