

Executive, Channel Management

The JTC Summit (Near Jurong East MRT Station)

Responsibilities:

- Management of channels for both the B2B (Commercial & Industrial) and B2C (Residential) markets.
- Establish and reinforce work and order management processes with channels.
- Provide support to channel agents to identify and drive sales acquisitions.
- Training and guidance to channels and channel agents.
- Preparation of channel reports, including and not limited to performance and commission reports.
- Liaison with both internal and external stakeholders in the management and participation of campaign activations.
- Proactively access, clarify and align channels' needs with respect to contractual agreements.
- Monitor cases by customer service team to ensure prompt follow-ups and closure of cases.
- Ad hoc system testing.

Requirements:

- Possess a degree in Business or equivalent. (Diploma holders will be considered for an Officer position)
- A team player with good interpersonal and communication skills, achievement orientation and results driven.
- Self-motivated, independent with good initiative.
- Possess good presentation, negotiation skills and influencing skills.
- Able to deal with quick turn-arounds when required
- Minimum 1 to 3 years of relevant experience is preferred.

Other:

- 5-day work week.
- Ad-hoc weekend duties required.





Interested applicants, please forward your detailed resume with enclosed photograph including your last drawn salary, expected salary and availability to HR.SG@pacificlight.com.sg

Please indicate the position that you are applying on the subject.

(All applications will be treated in strictest confidence. We regret that only shortlisted candidates will be notified)

By submitting your personal data and/or resume to PacificLight (“us”) or to HR.SG@pacificlight.com.sg, you shall be deemed to have given consent to us collecting, using, and disclosing your personal data for the purpose of assessing your job application. Information collected may also be disclosed to PacificLight Group of Companies (“PacificLight”) which includes PacificLight Power Pte. Ltd and PacificLight Energy Pte. Ltd. for this purpose. Please read our privacy policy [here](#) “ to promote easy accessibility.



PACIFICLIGHT.COM.SG



PACIFICLIGHT



PACIFICLIGHTENERGYSG